

**Iowa Department of Natural Resources
Natural Resource Commission**

ITEM

13

DECISION

**TOPIC Concession Contracts--Pine Lake State Park and Pleasant Creek
State Recreation Area**

Notice of concession availability was published in the Des Moines Register Sunday Business Opportunities section on January 15, 2006 for Lake Manawa State Park, Pine Lake State Park and Pleasant Creek State Recreation Area. Notices were also published in several local newspapers throughout the regions. One bid was received for Pine Lake State Park and one bid was received for Pleasant Creek State Recreation Area.

Pine Lake State Park, Hardin County

James Ryan of Eldora, Iowa proposes a five year contract offering snack-type food service, convenience store and souvenir items, bait and tackle sales, boat rental, bicycle rental and firewood sales. He proposes the following fees to be paid to the state: 2007 and 2008 -- \$2,000 each year; 2009-2011 -- \$3,500 each year. Mr. Ryan has served in the United States Military for 21 years in a managerial capacity. He has been responsible for the management and daily property accountability of a digital Tactical Operation Center worth in excess of \$4,000,000 and managing a Brigade operating budget of over \$100,000 including purchasing and distribution of supplies. He has experience in providing administrative, tactical and technical guidance to over 6,000 soldiers while serving in Iraq. For the past seven years, he has owned and operated a commercial embroidery business. Mr. Ryan will secure a loan or use his own money to establish the business. He is currently working on establishing a corporation to operate under.

Pleasant Creek State Recreation Area

Jessica Grieder of Vinton, Iowa proposes a five-year contract offering snack-type food service, convenience store and souvenir items, bait and tackle sales, boat rental, firewood, slip rentals, vending machines and license sales. Ms. Grieder does not want to provide a lifeguarded beach at this time, but would like the option to add it in the future if it is feasible. She proposes the following fees to be paid to the state: 2007-2011 -- \$3,700 each year. Ms. Grieder has worked in a convenience store and bait shop for 18 years. She has managed the convenience store and bait shop for 10 years. She also had six years of experience as chairperson for Vinton Swim Club concessions. Ms. Grieder has secured a small business loan to start up the business.

Staff recommends approval of the Pine Lake concession contract to James Ryan and the Pleasant Creek concession contract to Jessica Grieder.

Ken Herring
Division Administrator
Conservation and Recreation Division
March 8, 2007